

Total Lobbying Effort

Total Lobbying Expenditures

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$104,070.00 | \$50,936.29 | \$101,984.14 | \$55,670.00 | \$312,660.43 |

Total Hours Communicating

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 39.00 | 14.50 | 38.50 | 9.75 | 101.75 |

Total Hours Other

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 291.00 | 221.50 | 180.00 | 84.50 | 777.00 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Assembly Bill 63

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 33.00 (10%) | | | | 33.00 (4%) |

Assembly Bill 95

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 24.00 (10%) | | | 24.00 (3%) |

Senate Bill 182

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 24.00 (10%) | | | 24.00 (3%) |

Assembly Bill 426

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 24.00 (10%) | | | 24.00 (3%) |

Senate Bill 276

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 33.00 (15%) | | 33.00 (4%) |

Assembly Bill 420

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------|
|------------------------|-------------------------|------------------------|-------------------------|-------|

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 22.00 (10%) | | 22.00 (3%) |

Assembly Bill 464

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 55.00 (25%) | 32.00 (34%) | 87.00 (10%) |

Assembly Bill 480

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 55.00 (25%) | 31.00 (33%) | 86.00 (10%) |

Senate Bill 395

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 55.00 (25%) | | 55.00 (6%) |

Lobbying Effort On Budget Bill Subjects

Revenue

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 83.00 (25%) | | | | 83.00 (9%) |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Statewide smoking policy

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| 132.00 (40%) | 23.60 (10%) | | | 155.60 (18%) |

Class B license Issues

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 47.20 (20%) | | 31.10 (33%) | 78.30 (9%) |

Underage drinking penalties

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| 82.50 (25%) | 47.20 (20%) | | | 129.70 (15%) |

OWI Legislation

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 47.20 (20%) | | | 47.20 (5%) |